



PMN-102 Organizational Behavior

Description:

PMN-102 is constructed on the assumption that every student who takes the course aspires to be a productive and effective leader within an organizational setting. Organizational leadership requires a deep understanding of how individuals behave in organizational setting, and effective leaders create environments that are consistent with the fundamentals of human behavior. This course focuses on: Motivation, Judgment and Decision Making, Individual Differences, and Group Culture. Students in this course will be presented with many real-life organizational situations and are asked to apply their knowledge to solve each scenario.

Textbook: Organizational Behavior: Managing People and Organizations, 12th Ed. – Griffin, Phillips, Gully – ISBN: 9781305629837

Course objectives:

Throughout the course, you will meet the following goals:

- Define organizational behavior and describe how it impacts both personal and organizational success.
- Describe the role of organizational behavior in managing for effectiveness.
- Identify and discuss important personality traits that affect behavior in organizations.
- Describe the role and importance of values and emotions in organizational behavior.
- Identify and describe the major process-based perspectives on motivation.
- Explain the various ways organizations rewards and motivate employees.
- Describe the nature of decision making and distinguish it from problem solving.

Contents:

Ch 1: An Overview of Organizational Behavior	Ch 9: Communication
Ch 2: The Changing Environment of Organizations	Ch 10: Conflict and Negotiation
Ch 3: Individual Characteristics	Ch 11: Traditional Leadership Approaches
Ch 4: Individual Values, Perceptions, and Reactions	Ch 12: Modern Leadership Approaches
Ch 5: Motivating Behavior	Ch 13: Power, Influence, and Politics
Ch 6: Motivating Behavior Through Work/Rewards	Ch 14: Organization Structure and Design
Ch 7: Groups and Teams	Ch 15: Organization Culture
Ch 8: Decision Making and Problem Solving	Ch 16: Change Management

Grading Scale

A = 95-100%
 B = 88-94.9%
 C = 80-87.9%
 D = 70-79.9%
 F = Below 70%

Grade Weighting

Chapter Quizzes.....	70%
<u>Final Exam</u>	<u>30%</u>
	100%